

Linea de Fuego

Board of Directors Meeting

April 24, 2010

Call to order:

A meeting of the Board of Directors was called to order at the Pala Range by Ken Rogers at 1315 hours.

Present:

Board members present were Jim Buccellato, Brian Gaynor, David Morris, Ken Rogers and Craig Underdown

Members Present:

Members present were Chase Buccellato, Larry Czoka, Bill Jehl and Keith Day.

Old Business:

USPSA National slots (2) were received by Dave Bridgman, Section Coordinator. Dave turned the slots over to the Board and David Morris will announce the names of the two members that will receive the slots.

New Business:

Summer stages: Jim Buccellato suggested to the Board that the club consider having 5 stages instead of 6 stages during the summer. After a brief discussion the Board decided to stay with 6 stages, but let the match directors lower the round count if needed.

Developing Stages 1 & 2: Jim & Chase Buccellato presented a rough design of how they envisioned one of the stages being built out. The Board asked Jim and Chase to complete their design and present it to the Board in the next couple of weeks. The Board is also looking for other stage design ideas from its members.

Payments Approved: The Board approved payments to Harold Itchkawich for \$175 for grading the range, Jim Dickinson for approximately \$435 to reimburse him for 2-3 Gun steel targets and Ken Rogers for \$200 for 10 - 55 gallon barrels.

Steel Match: Jim Buccellato will be working with Brain Gaynor to get the word out about May's steel match.

3 Gun Matches: Ken Rogers announced that he had received a proposal from Jeff Gross. The proposal included raising match fees to \$25 for members and \$35 for non-members. He also requested that the match director and 5 stage setters be paid \$100 each per match, with an eye on bringing in outside setters.

The Board evaluated the following in making their decisions: (1) to put on a quality 3 Gun match on Sunday, the match director and stage setters must set up on Saturday afternoon after the pistol match and finish their set up Sunday morning; (2) the stages also tend to take more effort to set up; (3) the length of time it takes to

tear down the stages; and (4) the 3 Gun match revenue should support the increased payments. This new plan gives the match director more options to find stage setters not only among the club members and non-member shooters, but outside vendors/individuals; with the potential goal in mind to develop the skills of outside individuals that can take over the stage building.

The Board decided to approve a three-month trial period starting with May's match. The match director and up to 5 stage setters will be paid \$100 each; however, if they are going to shoot the match they will pay the regular fee - \$25 for a member or \$35 for a non-member.

Pistol Matches: In light of the Board's decision to approve payments to the 3 Gun match director and stage setters, the Board considered enhancing the benefits to the pistol match director and stage setters.

The Board considered the following in making its decision: Attendance at the pistol matches has fallen; and currently the matches are not always generating positive cash flow. With the membership at an all time low there is not a very big pool of members to draw from to set up stages. There is a real fear of burnout among the few that are doing the stage setup. The best course of action is to work to increase attendance at the matches, thus improving revenues, while not burning out the working members.

The Board decided to better promote the matches and change some things (see below). In the meantime, to support the club's match directors and stage setters, each will be paid \$50 per match starting May 8. They will have to pay the normal fee to enter the match, \$20 for a member and \$30 for a non-member. It is anticipated that the club could lose around \$210 per match if shooter attendance does not increase, but it is anticipated that it will. The program is for a 3-month period. If revenues improve, the program could be extended; and if numbers justify it, payments could increase. Again, the hope is to increase revenues so the club could consider an outside vendor or individuals to take over the stage setting duties.

Open Squadding: Starting May 22 and continuing for 3 months the club's 4th Saturday match will be changed to Open Squadding and extended check in hours, similar to Norco's matches. David Morris will be the match director for the open squadding matches. David will be getting more information out to the members and promoting the matches to non-members. The Board hopes that this form of match will attract more shooters and be more convenient for the members.

Improvements: There are a number of improvement projects that have been considered for some time, plus additions to the club's target inventory. In light of this the Board has earmark up to \$10,000 to fulfill these needs. Members may make suggestions to the Board over the next 30 days on how to spend some of this money.

Adjournment:

Motion to adjourn the meeting was made, seconded and approved at 1430 hours.

Approval of Minutes:

The minutes from this meeting of April 24, 2010 were reviewed and approved with no other edits.

Respectfully submitted,

Ken Rogers, Secretary